

## Working Session

Qualities of Agents such as autonomy, intelligence, and inference can be important in the development of B2B systems. Unfortunately, not many research projects are addressing the need for production strength agent approaches for this domain. The purpose of this working session is to identify the strengths of certain agent tools and techniques that can be applied to the B2B domain. Each working group should prepare a brief 15 minute presentation to the workshop body. Below is a list of sample questions to keep in mind.

1. Where and research projects are agents currently being used for this area, anywhere?
2. How can agents help in this area?
3. What issues must be handled before agents can be integrated?
4. What issues are agents best suited for?
5. What emerging E-Business technologies in this area can use agents?
6. Why are agents not suited for this area?
7. Where is agent research missing the most in this area?

### *Agents in Industry/Contracting*

Leader : Matthias Salle, HP Laboratory

### *Agents for E-Business*

Leader: Norman Sadeh, HP Laboratory

### *Auctioning/Negotiation*

Leaders : Tuomas Sandholm, Carnegie Mellon University  
John Collins, University of Minnesota

### *Workflow/Supply Chain Management*

Leader: Tom Wagner, Honeywell Laboratories

## **Working Notes**

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